



Hybrid Operations and Management with Microsoft Azure Arc Advanced Specialization

Program Overview and Requirements



Program updates

Module A has been updated, see the preview below for the July 1, 2022 requirement

Updates May 2, 2022

The Module B audit for Hybrid Operations and Management with Microsoft Arc has no new required checklist control changes. It has a new optional delivery approach for evidence in control 3.1

- Control 3.1 for Azure Arc enabled infrastructure deployment can include an optional multi-cloud design and delivery approach.

Guidance for the definition of Proof of Concepts and Pilots has been added to the FAQ

Jan 1, 2022

New control 2.2 required for Module B Jan 1, 2022

As of Jan 1, 2022 the Well-Architected Review was added to the audit checklist control requirements for the workload in control 2.2 for Hybrid Operations and Management with Microsoft Azure Arc

Jan 1, 2022

Program guidance and FAQ updates

Dec 1, 2021**The partner Preview for Module B with new control 2.2 for an Azure Well Architected Review was available**

The preview for the updated Module B workload checklist with a Well-Architected Review went live for partners on Dec. 1, 2021

May 29, 2021**New Audit Fee Schedule**

Please note the new audit fee schedule effective July 1, 2021

- For audits comprised of both Modules A and B, the audit fee is \$3,000 USD
- For audits comprised of Module B alone (available for partners who previously passed module A), the fee is \$2,000 USD

Module A**May 2, 2022**

The partner Preview for the Module A Cloud Foundation audit checklist, required July 1, 2022 is available [here](#).

- A new tool (the Cloud Adoption Strategy Evaluator) is available to use for Cloud Adoption Business Strategy in 1.1 Strategy and Economics.
- The Cloud Foundation Module A checklist has added a new Skilling Plan in control 2.2. This supports a consistent approach to planning for cloud adoption and will be required for Module A audits on July 1, 2022.
- An optional new Deployment Approach for Azure Landing Zones, the Full Azure Landing Zone Conceptual Architecture, has been added in deployment approaches control 3.1
- Bicep has been added to use a resource when providing evidence for control 3.1 in customer environments.

Program overview

Showcase your validated capabilities enabling at-scale management and DevOps across hybrid and multicloud scenarios using Microsoft Azure Arc. Manage servers, data services, and Kubernetes in a central environment, and bring cloud practices to customers with the Hybrid Operations and Management with Microsoft Azure Arc advanced specialization. Customers need at-scale, automated IT management across their on-premises, edge, and cloud infrastructures and data services. Help them seamlessly organize, secure, and govern their resources at scale anywhere and enable their developers to safely deploy applications and Azure data services on any infrastructure.

The Hybrid Operations and Management with Microsoft Azure Arc Advanced Specialization allows partners with an active [Gold Cloud Platform Competency](#) to further differentiate their organizations, demonstrate their capabilities, and build stronger connections with customers. Partners who earn an advanced specialization will get a customer-facing label displayed on their business profile page and be prioritized in customer searches in the [Microsoft AppSource Partner Gallery](#) , [Learn more about advanced specializations](#)

What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change.

Requirements	Details
Competency	Your company must have an active Gold Cloud Platform competency.
Performance	<p>USD \$300 monthly Azure consumed revenue (ACR) from Arc-enabled server¹</p> <p>AND</p> <p>USD \$100 monthly ACR from Arc-enabled Kubernetes²</p> <p>AND</p> <p>USD \$400 monthly ACR from Arc-enabled data services³</p> <p>¹Arc-enabled server: Azure Policy ²Arc-enabled Kubernetes: Azure Arc ³Arc-enabled data services: Arc-enabled databases</p>

Knowledge	<p>Your company must have at least five (5) FTE individuals pass the following certifications. Each certification listed below must be held by at least one (1) individual:</p> <ol style="list-style-type: none"> 1. Azure Administrator Associate Microsoft Certified: Azure Administrator Associate - Learn Microsoft Docs 2. Azure Solutions Architect Expert Microsoft Certified: Azure Solutions Architect Expert - Learn Microsoft Docs 3. Microsoft DevOps Engineer Microsoft Certified: DevOps Engineer Expert - Learn Microsoft Docs
Audit	Your company must pass a third-party audit. View audit checklist.

How do I apply?

Only administrators of an organization's Microsoft partner account can submit an application for the Hybrid Operations and Management with Microsoft Azure Arc advanced specialization on behalf of the organization. If you have the appropriate role and access, you can apply by signing into Partner Center and navigating to your [Partner Center Dashboard](#) > Competencies > Advanced Specialization.