

Worldwide Learning Training Services Partner Community Call

Audio will begin shortly, presentation available at the conclusion of the call.

APRIL 30, 2024

Dan Donohue Training Services Partner Designation Manager All content of this call is subject to the Microsoft Al Cloud Partner Program non-disclosure agreement.

Upcoming Community Calls

May 2024 Training Services Partner Community Call

Option 1 : May 22nd 08:00 PDT (15:00 UTC)

Option 2 : May 22nd 19:00 PDT (May 23rd, 02:00 UTC)

Today's Agenda

Courseware

Mindy Rosenthal – ILT Product Manager

Labs Update

Kim Frank – Manager, Lab Strategy

Skilling Offering and Roadmap Update

Michael Kophs – Content Portfolio Manager

MCT Program Announcements

Tracey Carisch – MCT Program Director

Training Services Partner Marketing Updates

Debbie Uttecht – Sr. Partner Marketing Manager

Training Services Partner Ecosystem Updates

Dan Donohue – TSP Ecosystem Manager

Courseware Updates

Mindy Rosenthal, Product Manager

Courseware Title Plan Quick Overview



How to use the Title Plan

This tab has been updated with the new columns recently added to the title plan to support new courses. (February FY24)

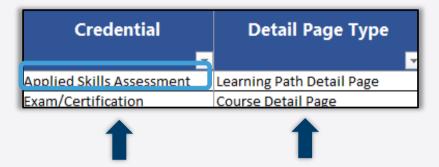
Courseware News:

More in depth information that is provided by community calls and additional ILT news that supports deliveries.

MCT Competencies are the rules for Training Services Partner and MCTs to know what is required to teach a course. Recently updated with Applied Skills added. (March 2024)

 URL Creation Instructions
 URL Creation Tool

 Image: Comparison of the structure of the structure



Credential

This column will support sharing which courses are **Applied Skills** and if there is a credential available.

Detail Page Type

Course detail pages will follow the same format of URLs. Learning Path Detail Pages will have only the course name in the URL, not the course number. The Course and achievement code URL process is still the same.

Course has been retired

Course Detail Page/Github resources/Learning Download Center Course Trainer Assets and exam/cert have been removed.

New Release

Brand new course has been released.

Coming Soon

Provided to better support TSP planning. These release dates may be subject to change.

Title Plan Color Key

Note: After a course is retired, it will remain on the Title Plan for 30-days.

A full list of all past retired courses can be found here:

Microsoft Learn retired courses

URL Creation Tool & Title Plan Readiness

Microsoft Learn Course Material URL with Course Number OR Course Title				
https://learn.microsoft.com/training/paths/develop-ai-solutions-azure-openai/				
https://learn.microsoft.com/training/courses/ai-102t00				
https://learn.microsoft.com/training/paths/extract-data-from-forms-document-intelligence/				
https://learn.microsoft.com/training/paths/develop-language-solutions-azure-ai/				
https://learn.microsoft.com/training/paths/create-computer-vision-solutions-azure-ai/				
https://learn.microsoft.com/training/courses/ai-900t00				
https://learn.microsoft.com/training/courses/ai-102t00				
https://learn.microsoft.com/training/courses/az-040t00				
https://learn.microsoft.com/training/paths/deploy-manage-containers-azure-kubernetes-service/				
https://learn.microsoft.com/training/paths/configure-secure-workloads-using-azure-virtual-networki				
https://learn.microsoft.com/training/paths/implement-storage-azure-files-azure-blob-storage/				
https://learn.microsoft.com/training/paths/deploy-configure-azure-monitor/				
https://learn.microsoft.com/training/courses/az-1005				
https://learn.microsoft.com/training/courses/az-1006				
https://learn.microsoft.com/training/courses/az-104t00				
https://learn.microsoft.com/training/courses/az-120t00				
https://learn.microsoft.com/training/courses/az-140t00				
Courseware Title Plan URL Creation Instructions URL Creation Tool				

- The URL Creation Tool will always provide you with the most accurate list of course URLs available for Achievement Code Creations.
- Any Course URLs used outside of this list to create an Achievement Code, will <u>not</u> be captured towards Partner's KPIs.

Title Plans are published Bi-weekly.

Please ensure you are always uploading the newest version available to stay on track with our ILT offerings.

The following resource locations below will provide the latest version out of our Title Plan:

- Learning Resources site & Partner Community Forum for Training Services Partners
- MCT Lounge for MCTs

Courseware Updates

Solution Area	Title	Days	Title Plan Note	Release Date	Scope
Azure Digital & App Innovation	AZ-400T00: Designing and Implementing Microsoft DevOps solutions	4 5/3 Major update: Course content & JTA refresh. Change Log is available on LDC to better support deliveries of 5/3 update.		5/3/2024	Major
Security	SC-200T00: Microsoft Security Operations Analyst	4	4/26 Minor Update	5/3/2024	Minor
Data & Al	AI-900T00: Microsoft Azure AI Fundamentals	1	5/10 Minor Update: No impact to course content or labs.	5/10/2024	Minor
Data & Al	PL-300T00: Microsoft Power BI Data Analyst	3	5/10 Minor update: PPT bug fixes and other user escalated fixes.	5/10/2024	Minor
Azure Infrastructure	AZ-104T00: Microsoft Azure Administrator	4	4 5/10 Major Update: Course content, streamlining and utilizing newer Learn modules and or fixes to better support course content. Will provide more details on this major update when available.		Major

Please note: Release dates are subject to change

Courseware Updates

Solution Area	Title	Days	Title Plan Note	Release Date	Scope
Modern Work	MS-102T00: Microsoft 365 Administrator 5 5/10 Major Update: Pushed out Jan 2024 JTA revisions.		5/10/2024	Major	
Business Applications	ions PL-400T00: Microsoft Power Platform Developer		6/21 Major Update: Will provide more details on this major update when available.	6/21/2024	Major
Business Applications	PL-7001: Create and Manage Canvas Apps with Power Apps	1	6/28 Update: No impact to course content or labs.	6/28/2024	Minor
Business Applications	PL-7002: Create and Manage Automated Processes by using Power Automate	1	6/28 Update: No impact to course content or labs.	6/28/2024	Minor
Business Applications	PL-7003: Create and Manage Model-Driven Apps with Power Apps and Dataverse	1	6/28 Update: No impact to course content or labs.	6/28/2024	Minor

Retiring Courses

Retiring Course	Retired Date	Suggested Course Replacements
DP-500T00: Designing and Implementing Enterprise- Scale Analytics Solutions Using Microsoft Azure and Microsoft Power BI	4/30/2024	DP-600T00: Microsoft Fabric Analytics Engineer
PL-100T00: Microsoft Power Platform App Maker	6/28/2024	 PL-7001: Create and Manage Canvas Apps with Power Apps PL-7002: Create and Manage Automated Processes by using Power Automate PL-7003: Create and Manage Model-Driven Apps with Power Apps and Dataverse

A full list of all past retired courses can be found here: Microsoft Learn retired courses



New ILT Release:

AZ-2005: Develop AI agents using Azure OpenAI and the Semantic Kernel SDK

Release Date: May 24th, 2024

Course Description:

1-Day ILT Credential: Applied Skills Assessment

This course teaches C# developers how to use the Semantic Kernel SDK to connect their applications to Large Language Models. Students will learn the core functions of the SDK and will develop features that use the LLM's natural language processing ability.

Audience:

Students in this course are familiar with C# development and interested in integrating applications with AI.



learn.microsoft.com/Credentials



New ILT Release:

SC-5008: Configure and manage entitlement with Microsoft Entra ID

Release Date: June 28th, 2024

Course Description:

1-Day ILT No Credential

- This intensive one-day course offers a deep dive into Microsoft Entra Entitlement Management, Access Reviews, Privileged Access, and Monitoring. Participants will learn how to streamline access management with Entitlement Management, conducted thorough Access Reviews to maintain least privilege, manage high-risk Privileged Access, and implement robust Monitoring strategies to detect and respond to security events promptly.
- Labs are integrated throughout the course to provide hands-on experience with the tools and techniques covered. By the end of the training, attendees will be equipped with the best practices and actionable insights to enhance their organization's security posture.

Audience:

This course is targeted at people who want to implement an end-to-end entitlement management solution based on the principles of Zero Trust. Students should have experience with Azure and experience in the creation of identities and granting those identities access to resources.



New ILT Release:

SC-5006: Get started with Microsoft Copilot for Security

Release Date: July 5th, 2024

Course Description:

1-Day ILT No Credential

- The Learning Path, "Get stated with Microsoft Copilot for Security." is currently available on MS Learn for self-paced Learners.
- This July, we will release the ILT delivery for this course. The ILT release will include lab-like exercises that will give Learners the opportunity to FIRST experience the capabilities of the product through a simulated demo environment. Stay tuned......

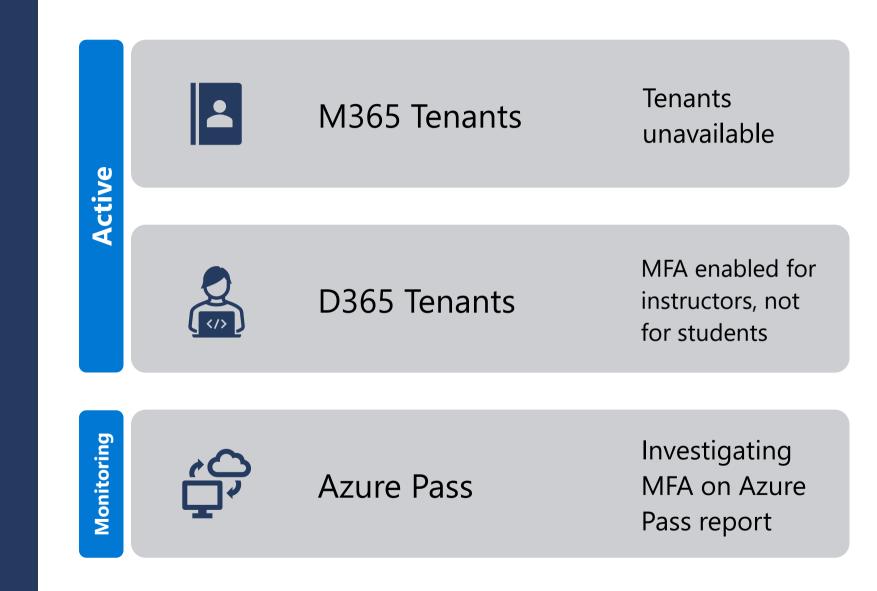
Self-paced Learning Path can be found here: <u>Get started with Microsoft Copilot for Security - Training | Microsoft Learn</u>

Labs Update

Kim Frank, Manager, Lab Strategy

Recent Security incidents and impact to WWL





Changes to M365 Tenants



Tenant maximum lifetime is now 2 weeks from date of issue to ALH*

Tenant is only expected to be valid for the duration of a course (max 5 days).

* Subject to change

Skilling Offering and Roadmap Update

- Microsoft Applied Skills
- AI/Copilot Skilling

Michael Kophs – Content Portfolio Manager

News you can use – Copilot updates for April 2024

New Copilot for Microsoft 365 Learning Paths and ILT courses launched in Q3!	 MS-4004 Empower your workforce with Copilot for Microsoft 365 Use Cases MS-4005 Craft Effective Prompts for Copilot for Microsoft 365 MS-4006 Copilot for Microsoft 365 Administrators MS-4007 Copilot for Microsoft 365 Enablement Specialist MS-4008 Copilot for Microsoft 365 Executive Challenge (Link is live but still under development, official ILT targeted for May)
Copilot for Microsoft 365 skilling planned for Q4	 Build plug-ins and connectors for Microsoft Copilot for Microsoft 365 (LP + ILT) Extend Microsoft Copilot for Microsoft 365 with Copilot Studio (LP + ILT)
Development of Copilot Studio Content for Q4	 Copilot Foundations (1-day) Create copilots with Copilot Studio (1-Day & APL-7008) Develop copilots with Azure AI Studio (1-day)
New " <u>Get started with Microsoft Copilot</u> for Security" Learning Path	 Launched in March, prior to the Copilot for Security GA announcement! There are already 10.8K Learning Path completions! ILT coming in July. Planned for FY25 Q1: Optimize Intune device management for Copilot for Security (1-day)
Development of Copilot for Security simulated demos underway	 Will be included in the Copilot for Security Learning Path (FY24Q4) and ILT courseware (FY25Q1)Pilot for Copilot for Security Applied Skill leveraging the simulated demo underway.
New Business Applications AI/Copilot Applied Skills in Development:	 APL-7004: Implement AI Models with AI Builder (in development, target delivery FY24 Q4-FY25 Q1) APL-7007: Optimize Customer Engagement with Copilot for Sales (FY25 Q1) APL-7008: Create Copilots with Copilot Studio (FY25 Q1)
GitHub Copilot content in development (target Q4)	 Develop code with GitHub Copilot (1-Day) GitHub Copilot Fundamentals – Understand the AI pair programmer (LP) Get started with GitHub and Visual Studio Code (LP) Build auto suggest engine with GitHub Copilot (Guided Project) Automate Azure Load Testing by using GitHub (APL-2006) Accelerate app development by using GitHub Copilot (APL-2007)

MCT Program Announcements

Tracey Carisch – MCT Program Director



MCT Onboarding Hub Launch

Based on input from TSPs, the MCT Program developed a program to help new MCTs optimize their benefits and training career opportunities.

The new MCT Onboarding Hub is now available on MCT Lounge and includes:

- New MCT Learning Path which steps through information and resources on the MCT Program
- An MCT Onboarding discussion forum to post questions and engage in conversations with the MCT Program team.
- A calendar with options to attend quarterly MCT
 Onboarding Workshops and other events designed for new MCTs.

MCT Enrollment Pause from May 20-October 1

- Due to Microsoft security updates, the MCT Enrollment & Renewal Tool will be taken offline as soon as May 20, 2024. This shutdown of MCT enrollment will continue through October 1.
- Current MCTs will have their MCT expiration date extended to November 1 to ensure their membership in the MCT Program continues while renewal functionality is unavailable.
- Prospective MCT candidates are encouraged to submit their MCT application through the MCT enrollment tool as soon as possible. After May 20 they will not be able to apply for the MCT Program until October 1.
- The MCT Program is working to determine if a workaround application process can be provided during this enrollment system shutdown period. If we can offer an alternative MCT enrollment process, we will announce it to the TSP community at the May TSP Community Call.



Marketing Updates

Debbie Uttecht, Partner Marketing

Training Services Partner program has launched

From vision to reality: Microsoft's partners embrace AI to deliver customer value.

Training Services partner designation announced:

- March 20th: Nicole Dezen's insightful <u>blog</u>.
- April 15th: GPS Partner <u>blog</u> & <u>LinkedIn</u>, <u>X/Twitter</u>
- April 15th: Microsoft Learn <u>blog</u> & <u>LinkedIn</u>.

Your Actions:

- Delve into our <u>"Getting Started Guide and Program</u> <u>Details."</u>
- Discover the <u>Marketing Playbook</u> and prepare for April 15th marketing launch.
- Amplify Microsoft blogs and social media.

2w• 🔇

Announcing a new way to get team members upskilled and trained in AI with Microsoft Training Partners. 🌻

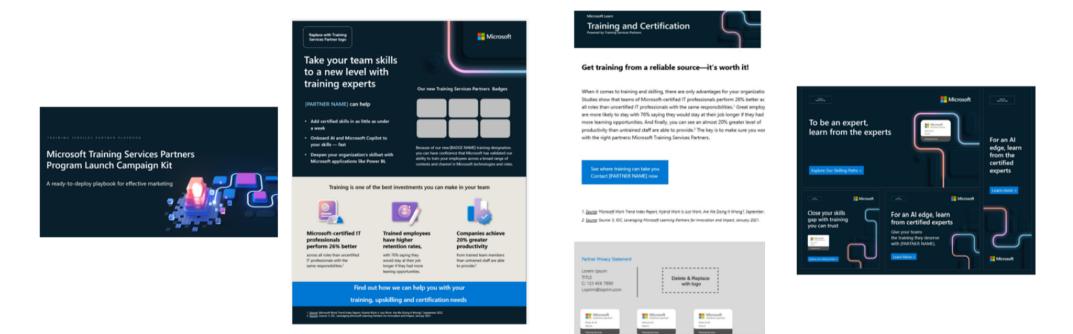
Check out this blog for details on the Solutions Partner for Training Services designations and how to get started: https://msft.it/6048c7njs

Announcing Al-ready training partners



Microsoft Training Services Partners Program Launch Campaign Kit

TSP Marketing Playbook – essential marketing guide to promote Microsoft's TSP program launch.



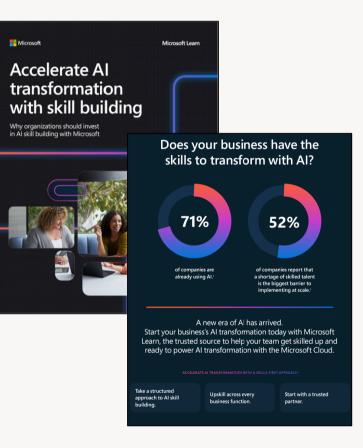
The above materials are available in the below languages:

Arabic (ARA)| Brazilian Portuguese (PTB) | Chinese Simplified (CHS) | Chinese Traditional (CHT) | English (ENG) | French (FRA) | German (DEU) | Italian (ITA) Japanese (JPN) | Korean (KOR) | Spanish (ESN)



AI Skills Thought Leadership | AI skills position paper

Accelerate AI transformation with skill building



As AI transforms the way work is done, many businesses are struggling to implement AI solutions due to an AI skills gap. Many businesses struggling with AI are lacking a structured approach to AI learning, partitioning AI to small teams, and waiting to engage.

This position paper highlights:

- What's happening in the industry around AI skills
- Insights from customers and partners building AI skills
- Introduces 3 keys ways organizations can accelerate AI through skill building by 1) Taking a structured approach to AI skill building 2) Upskill across every business function 3) Start with a trusted partner.

Published March 18, 2024

Localization and accompanying infographic coming soon

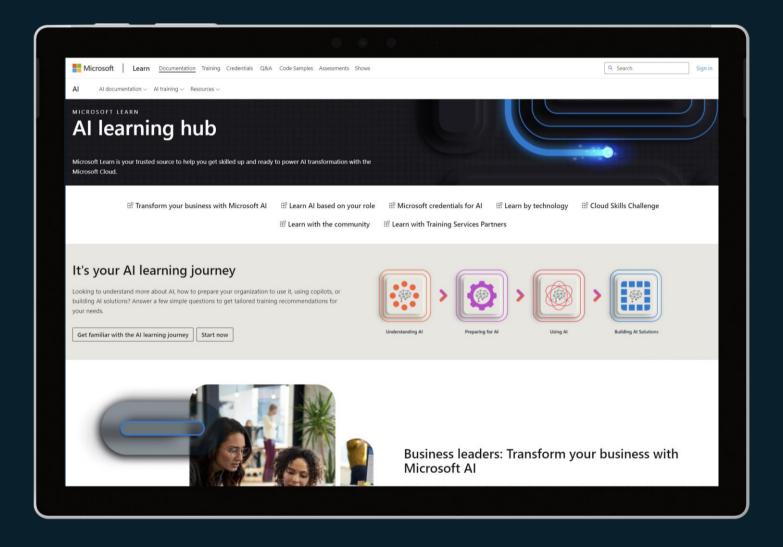
aka.ms/AISkillsPaper

The AI learning hub

Your one-stop place to find all the Microsoft Learn resources for Al

Content updated every two weeks



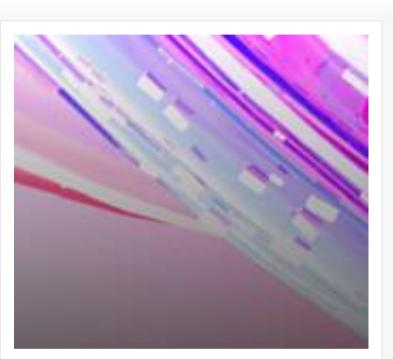


Upcoming events



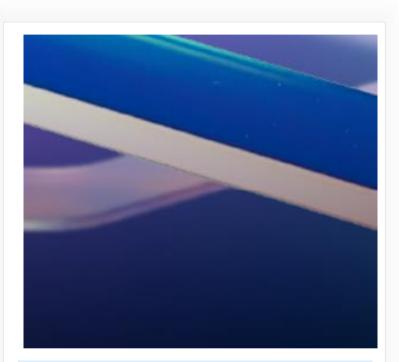
Microsoft Build

May 21-23, 2024 Seattle, WA and online Impact: 4K in person



Microsoft Ignite / Inspire

November 18-24, 2024 Chicago, IL Impact: 10-15K attendees



Microsoft AI Tour

Series of AI focused events starting in Q2 – early Q4

Training Services Partner Ecosystem Update

Dan Donohue, Training Services Partner Ecosystem Manager

Training Services Partner of the Year Award Upcoming Milestone Dates

Date	Milestone	
February 7	Nominations Open	
April 3	Nominations Close	
June 26	Public Announcement	

<u>Eligibility</u>: silver or gold legacy Learning Option benefits as of January 1, 2024



Thank you for your nominations!



Nomination period ends: 6:00 PM Pacific on April 3, 2024

New Partner Designation Launch in Partner Center Phase 1 and Phase 2 Timeline

Live as of April 15, 2024 Phase 2 Launch

Qualifying partners can purchase designation in Partner Center:

- Opt for new licensing benefits
- Automated badging per solution area
- Streamlined customer discoverability via Microsoft partner search

Qualifying Partners can purchase today

Blogs:

- Introducing the new Solutions Partner for Training Services designation
- <u>A new way to find AI-ready Microsoft</u> <u>Training Services Partners</u>

Launched 2023 Phase 1

Partner performance dashboard in Partner Center shows:

- Achievement code redemptions
- MCP exam vouchers
- MTM surveys

Updated program documentation, website, and support

Program Resources

1. <u>Learning Resources Collection</u>

Program documents, marketing materials, and other assets

2. <u>Training Services Partner / Learning Partner Tech Community</u>

Real-time updates, resources, and a place to post questions on Training Services Partner program

3. <u>Microsoft Learn Tech Community</u>

Blogs, announcements, and links to many Microsoft Learn resources

4. Instructor-led Training (ILT) Support

Courseware or Microsoft Learn technical support

5. <u>Microsoft Cloud Partner Program (formerly MPN) Support</u>

Microsoft partner membership including benefits, requirements

Files For April Update

https://aka.ms/Apr24TSPCC (shared OneDrive folder)

- Deck from this call
- Call recording & localized transcripts (within 24 hours)
- May Community Call invites

Next Call: May 22nd

Thank you

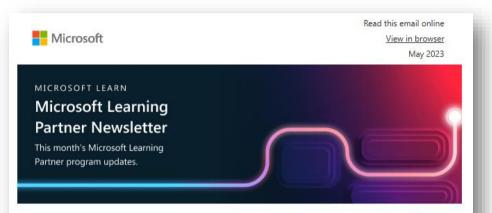
Communications Channel Update

Discontinuation of the Learning Partner Newsletter

 June 2023 was last deployment for Learning Partner, Learn, and MCT newsletters

Remaining channels:

Channel	Purpose
Learning Resources	Document repository
Tech Community	Announcements, questions
Courseware Support	Technical support for courseware or Learn



Courseware Marketplace transition to the Pearson Partner Store for Exam Vouchers

Courseware Marketplace will cease operations June 30, 2023. Get a head start on setting up your Pearson vendor account today by reaching out to <u>Mindhub@pearson.com</u>. More details in our FAQ.

Courseware Marketplace FAQ >

Pearson Partner Store FAQ >



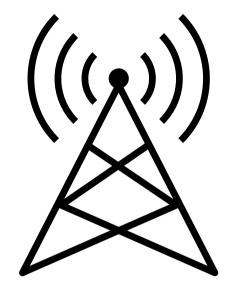
See new possibilities in technology

Register for the Inspire conference

Join us for the 2023 Inspire digital experience, taking place July 18-19. Get ready now by reviewing our content and announcements from last year's Inspire event. Be prepared >

How we use our communications channels

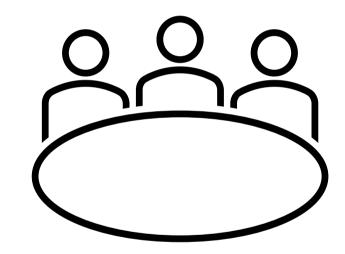
- Shared folder at the end of each monthly community call is a temporary folder for files relating to that call
- Permanent document library is the Learning Resources site.
- Within the Learning Resources site are folders called "collections"
 - <u>Courseware on Microsoft Learn collection</u>
 - <u>Training Services Partner collection</u>
 - <u>Community Call collection</u>
- <u>Tech Community site</u> is to post quick updates / answer partner questions



How do I get invites to the Community Call?

Calls are created one month in advance, there is no extended series invite.

- Calendar invites are in the shared folder for this call
- Links included in the deck (shared folder, <u>Learning Resources site</u>)
- Links posted to the <u>Tech Community site</u>



Product and Program Support Guidance Get your questions resolved more quickly

	Courseware Support	Community Questions	Account Support
Use	Technical issues specific to a course, achievement code or Microsoft Learn	Product availability, general questions regarding programs	Microsoft Partner membership, benefits, and requirements
Scenario Types	"AZ-305 is missing a module." -OR- "We are having a problem requesting Achievement Codes"	"When will MS-102 be available?"	"I am unable to renew my membership."
Access	https://aka.ms/ILTSupport	aka.ms/LPCommunity	partner.microsoft.com/support

Communications Channel Update

New Tech Community for program updates and questions

Direct Link: https://aka.ms/TSPCom

Navigation: https://techcommunity.microsoft.com/

